



Interim Results 2022

Key Messages

- Good performance ... further growth in sales, EBITDA & margin
- Efficient & disciplined capital allocation
 - ... \$3.8bn divestment of Building Envelope business
 - ... \$2.8bn invested in solutions-focused acquisitions
 - ... Interim dividend +4%; share buyback ongoing
- Strong & flexible balance sheet
- Outlook positive in a challenging cost environment
 - ... FY EBITDA expected to be c.\$5.5bn



... performance underpinned by resilient & integrated solutions strategy



* 2021 continuing operations EBITDA \$5.0bn (excluding contribution from divested Building Envelope business)

Financial Highlights

Sales

\$15.0bn



+14%

EBITDA

\$2.2bn



+21%

Margin

14.7%



+90bps

EPS

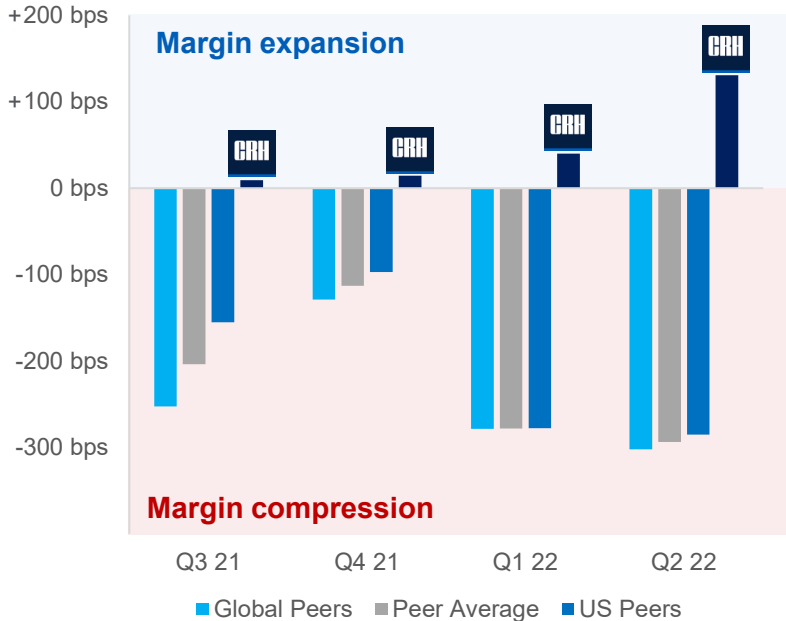
\$1.21



+36%



Performance Driven by Integrated Solutions Strategy



- Uniquely integrating materials, products & services ... integrated solutions ~65% of sales
- Differentiated strategy offsetting inflationary pressures ... more deeply embedded with customers ... significant commercial & operational benefits ... increased profitability & asset utilisation
- A more resilient business ...
 - ... less cyclical; more agile & flexible
 - ... ~50% publicly funded; ~50% RMI



Global peers: Holcim, HeidelbergCement, Cemex
 US peers: Martin Marietta, Vulcan Materials, Summit Materials, Eagle Materials

Solutions in Action

- Large, complex infrastructure project; 16-miles, 4-lanes
- End-to-end offering; design, manufacture, install, maintain, recycle
- Integrating base materials, structural bridge elements, water management & utility infrastructure solutions

Value creation for the customer ... higher profits, returns & cash for CRH



West Davis Corridor, Utah, USA



Solutions in Action

- Preferred partner on Europe's largest infrastructure project
- Providing materials, products, engineering & technical expertise to meet demanding project specifications
- Leveraging Group-wide experience & solutions capabilities

Value creation for the customer ... higher profits, returns & cash for CRH



High Speed 2, United Kingdom



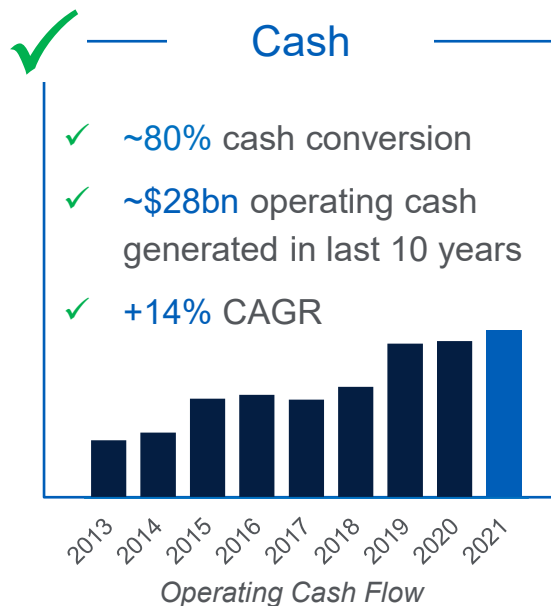
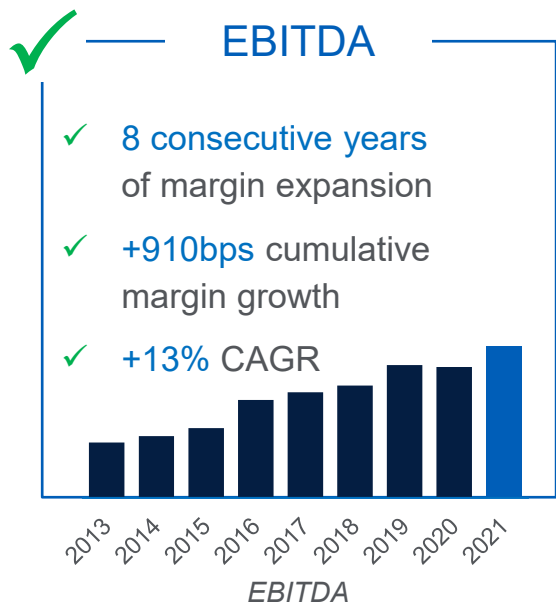
Deliberate & Focused Execution of Strategy ...

- **Geographic focus** ... *good balance between high growth & cash generative mature markets*
- **Increased exposure to public construction** ... *growth underpinned by dedicated infrastructure funding*
- **Increased RMI exposure** ... *more resilient through the cycle*
- **Structural tailwinds** ... *demand supported by housing under-build, migration and societal trends*
- **Integrated solutions strategy** ... *differentiated focus on large scale, complex projects*
- **Disciplined capital allocation** ... *accretive M&A and growth investments with strong balance sheet*
- **Sustainability** ... *reducing the impact of construction & delivering a more resilient built environment*

... building a better, stronger, more resilient business



Consistent Value Creation Through The Cycle



... higher cash, less capital intensive & improving returns





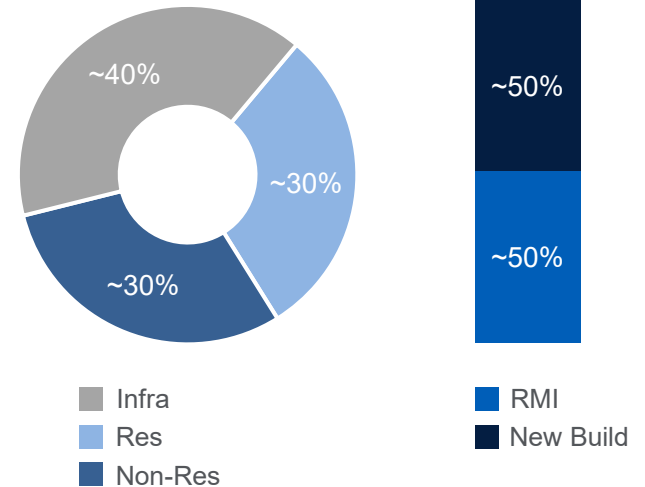
Market Backdrop & Trading Performance

Market Backdrop – North America

... ~75% of Group EBITDA

- US Infrastructure robust ... federal funding underpinned next 5 years; state budgets strong
- Resilient H1 Residential demand despite rising interest rate environment
- Good demand in key Non-Residential segments

Attractive sectors & end-markets (Sales exposures)



Outperformance in North America ...

... uniquely integrated & value-added solutions strategy delivering strong growth

- ✓ Leading market positions across materials, road solutions, utility infrastructure & outdoor living
- ✓ Differentiated strategy offering value-added, end-to-end solutions for customers
- ✓ Integrating knowledge, expertise, materials, products & services



Peers: Martin Marietta, Vulcan Materials, Summit Materials, Eagle Materials

Americas Materials – Trading Performance

- Good performance despite challenging weather
- Further margin progress amid significant cost headwinds
... strong commercial management & disciplined cost control
- Market leading integrated solutions strategy continuing to deliver
- Positive underlying demand; backlogs well ahead

	\$m	LFL
Sales	5,546	+12%
EBITDA	820	+12%
Margin	14.8%	+10bps



Building Products – Trading Performance

- Good demand across all business lines
 - ... strong Infrastructure Products activity
 - ... further growth in Architectural Products
 - ... Construction Accessories performing well
- Consistent delivery in recent years
 - ... leading positions in attractive markets
 - ... investing in solutions-focused businesses
 - ... benefiting from production efficiencies & plant optimisation

	\$m	LFL
Sales	4,022	+11%
EBITDA	781	+14%
Margin	19.4%	+50bps

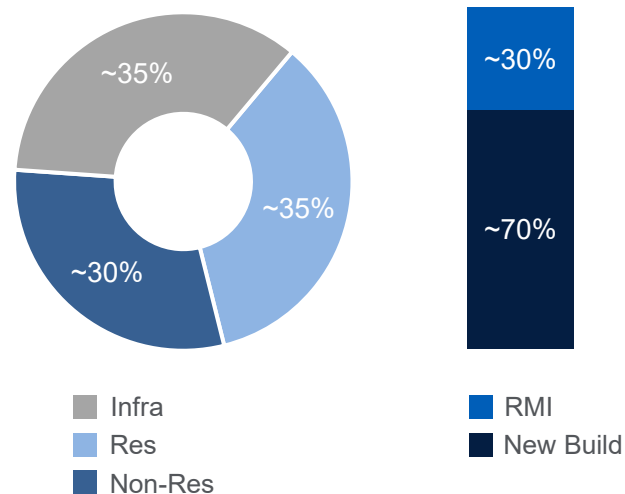
Market Backdrop – Europe

... ~25% of Group EBITDA

- Resilient construction demand despite macro-economic volatility
- Infrastructure growth across major markets
- Good Residential activity ... new-build & RMI
- Non-Residential continuing to recover

Attractive sectors & end-markets

(Sales exposures)



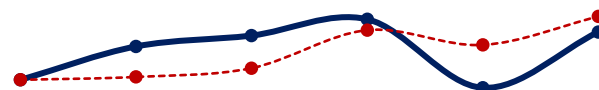
Leading Market Positions in Europe ...

... significant opportunities for future growth & development

- ✓ Western Europe – stable & developed
 - ... resilient RMI demand
 - ... the centre of sustainable construction innovation
- ✓ Eastern Europe – higher growth markets
 - ... strong Infrastructure & Residential activity
 - ... emerging demand for end-to-end solutions
 - ... underpinned by EU funding mechanisms

EBITDA

2016 Rebased to 100



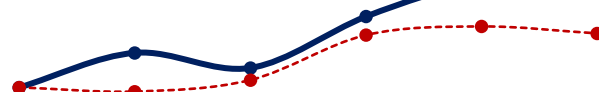
Peer +4%
Avg. CAGR



+4%
CAGR

EBITDA Margin

2016 Rebased to 100



Peer +250bps
Avg.



+390bps



Peers (European segments): Holcim, HeidelbergCement, Cemex
CRH 2020 EBITDA adjusted for one-off COVID-19 related restructuring costs

Europe Materials – Trading Performance

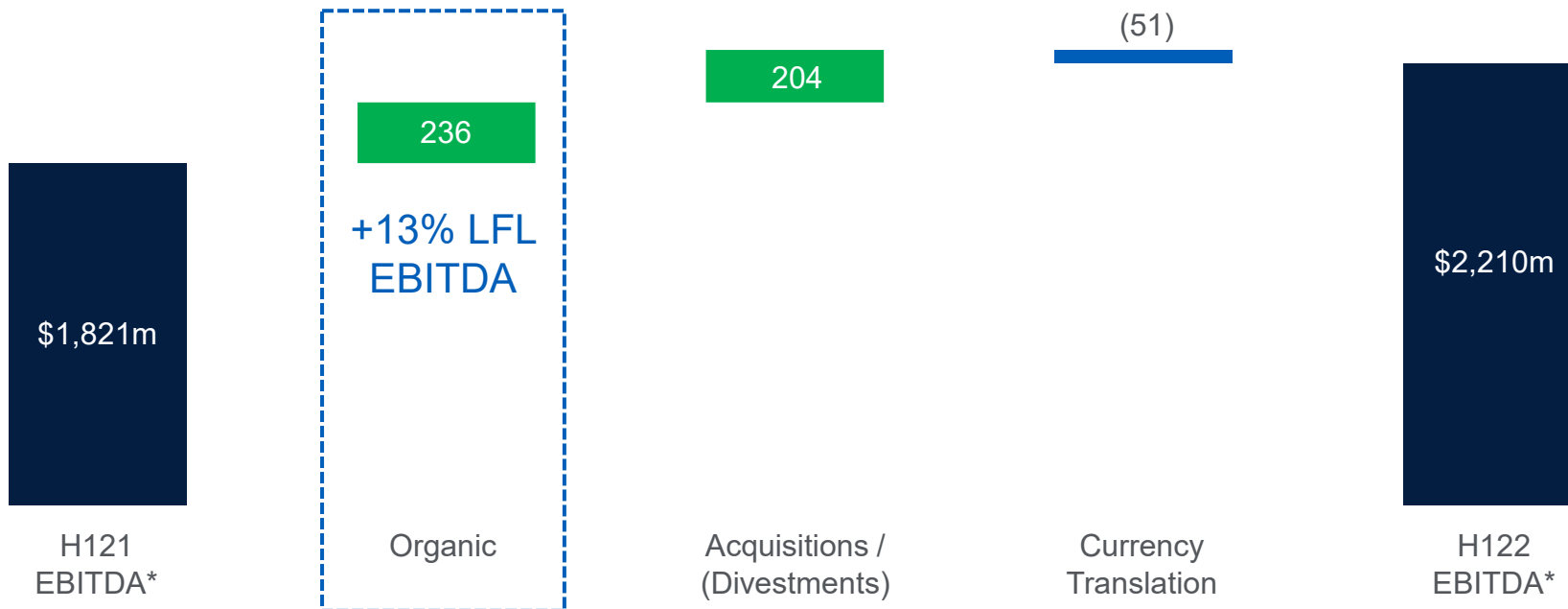
- Positive underlying performance ... sales & EBITDA ahead
- Good margin delivery despite inflationary pressures
- Eastern Europe – continued strong delivery
- Western Europe – solid demand; underpinned by Infrastructure
- Pricing ahead across all markets & product lines
... focused on cost recovery & margin management

	\$m	LFL
Sales	5,430	+14%
EBITDA	609	+14%
Margin	11.2%	-



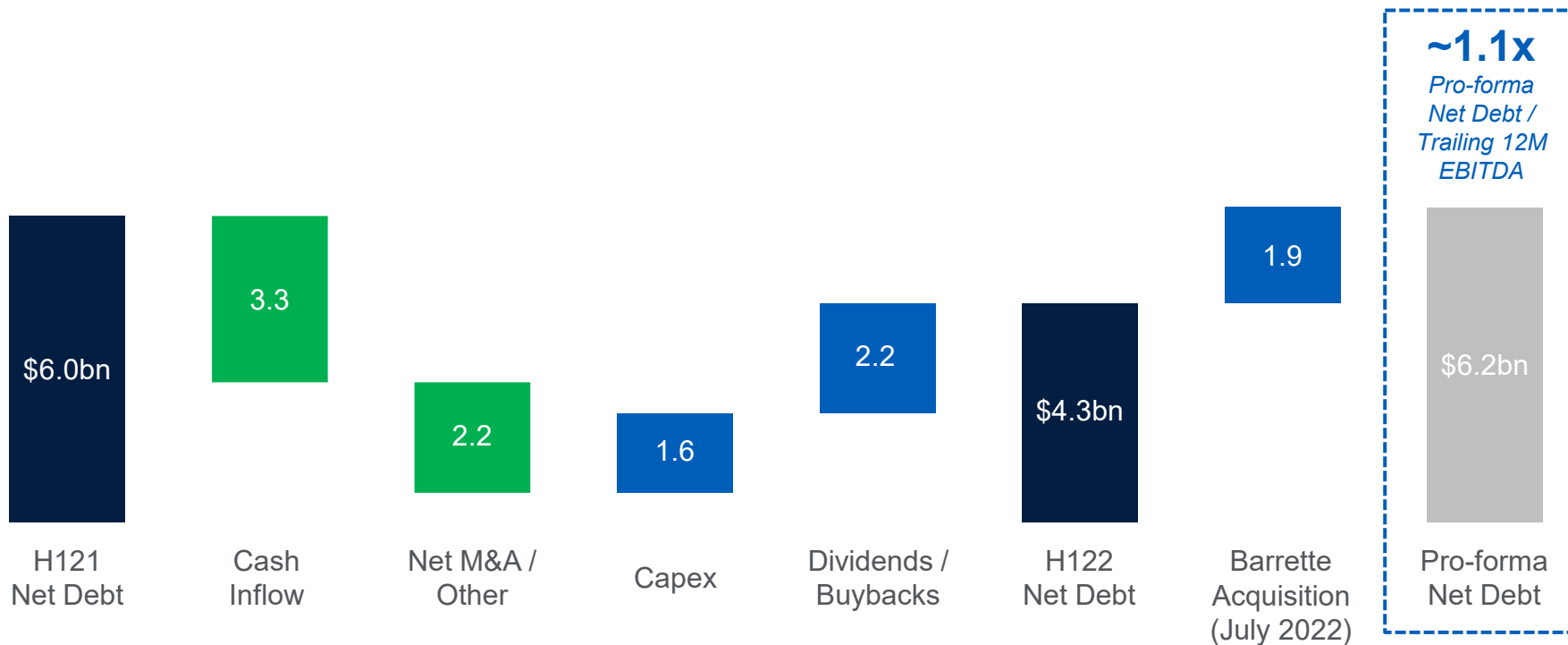
Financial Performance & Capital Allocation

Strong Organic Delivery



* Continuing operations (excluding contribution from divested Building Envelope business)

Strong & Flexible Balance Sheet



Efficient & Disciplined Capital Allocation

Investing for Growth

- Efficient re-allocation of capital
 - ... \$3.8bn Building Envelope divestment (10.5x)
 - ... \$1.9bn acquisition of Barrette Outdoor Living (<8x post-synergies)
- \$0.9bn bolt-on M&A YTD
 - ... avg. multiple 8x; discipline maintained
 - ... strong pipeline of opportunities
- \$0.2bn expansionary capex
 - ... supporting growth in existing businesses
 - ... high-returning & low risk profile

Increasing Cash Returns

- Progressive dividend policy
 - ... 38 years stable or increasing
 - ... +12% CAGR last 5 years
 - ... interim dividend +4% YoY
- Share buyback ongoing (\$0.8bn YTD)
 - ... disciplined allocation of cash
 - ... annualised run-rate \$1.2bn
 - ... \$3.7bn total buybacks since 2018

Enhancing Outdoor Living Solutions with Barrette acquisition



\$1.9bn enterprise value
<8x EBITDA post-synergies

- Leveraging strengths of CRH's outdoor living solutions
 - ... comprehensive product offering
 - ... industry leading brands
 - ... strong growth in existing APG business (APG 5yr sales CAGR +8%; EBITDA +16%; margin +500bps)
- Attractive end-market exposure (85% Residential RMI)
 - ... good demand, aging housing stock & structural growth
- Strong sustainability attributes

Leading outdoor living brands



rdi. collection

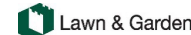


ELEMENTS
Outdoor Living for Everyone



ECHELON

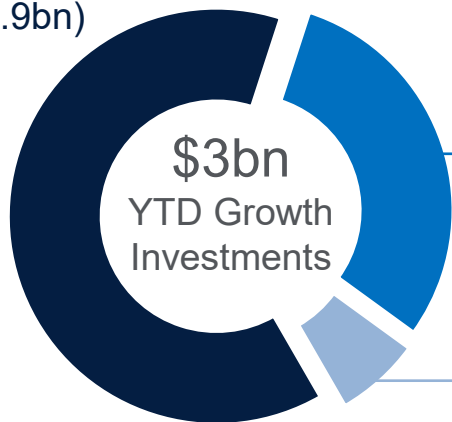
BELGARD®



2022 Growth Investments

... further developing our integrated solutions strategy

Barrette
(\$1.9bn)



15 solutions-focused bolt-on acquisitions (~\$0.9bn YTD at ~8x EBITDA)

CALSTONE

- Outdoor living solutions characterised by quality, performance & aesthetics
- Expanding product offering & capacity in California
- Production processes incorporate solar energy & recycled materials



- Vertically integrated, end-to-end infrastructure solutions business
- Geographic in-fill, expanding footprint into central Kentucky
- Expands scale and network optimisation opportunities



- Engineered water infrastructure solutions
- Attractive growth markets in Texas
- Serving publicly funded clean water & stormwater infrastructure projects



Expansionary
Capex
(~\$0.2bn YTD)

- Expanding capacity in high-growth markets ... hardscape & paver manufacturing facilities (US, Poland & Romania)
- Improving efficiency & sustainability performance ... alternative fuels & waste heat recovery systems (Ireland & Finland)





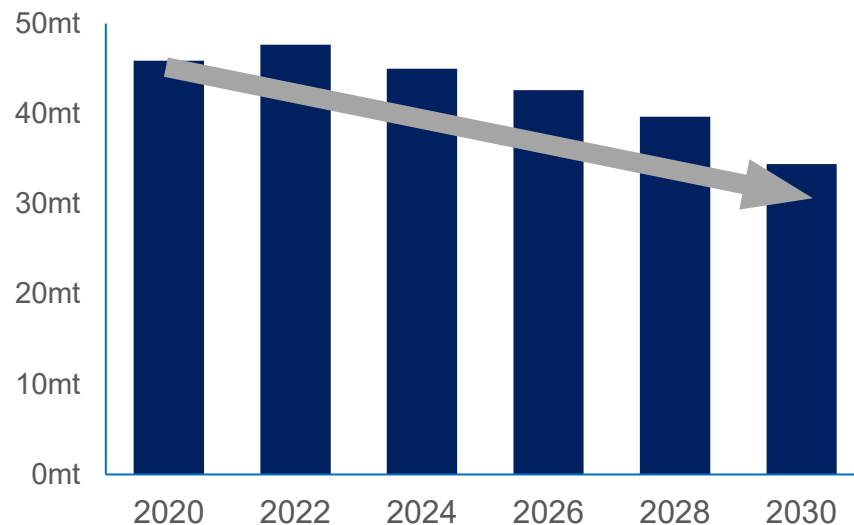
Sustainability

Leading the Industry on Decarbonisation

Industry-leading CO₂ reduction ...

- ✓ Targeting 25% reduction in absolute Group-wide emissions by 2030 (vs. 2020)
- ✓ SBTi certified & aligned with ambition to be a net-zero business by 2050
- ✓ Detailed, bottom-up roadmaps in place across our businesses
- ✓ Long track record of industry-leading reduction

... targeting 25% reduction by 2030

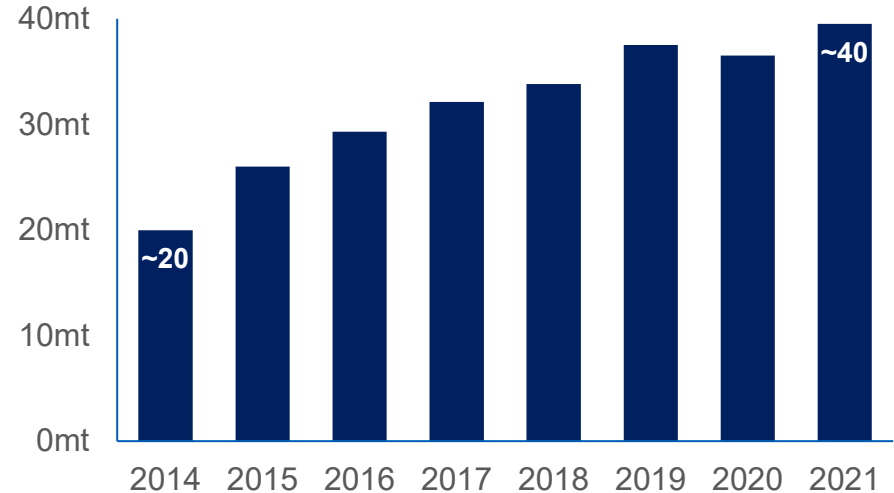


Leading the Industry on Circularity

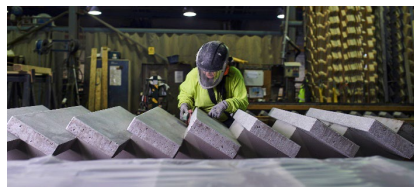
Enhancing value through circularity

- ✓ Global leader in fossil fuel substitution
- ✓ #1 recycler in North America
- ✓ ~25% of every mile of road we build is from recycled materials ... ambition of 50% in the next decade

Materials recycling doubled since 2014

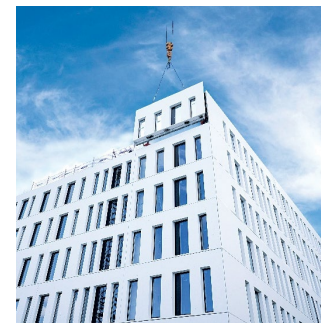


Investing in Innovative & Sustainable Building Solutions



Collaborating with customers to develop more value-added solutions & building practices

\$250m
committed for new innovation fund



Uniquely integrating materials, products & services across the value chain & construction lifecycle

>60
ongoing innovation projects



46%
product revenues with enhanced sustainability attributes





Outlook

2022 Outlook

- Outlook positive in a challenging cost environment
- North America – good underlying demand amid inflationary pressures
- Europe – activity levels resilient despite significant energy cost volatility & ongoing conflict in Ukraine
- Focused on commercial management, cost control & continued execution of strategy



... another year of progress, FY EBITDA to be c.\$5.5bn



** 2021 continuing operations EBITDA \$5.0bn (excluding contribution from divested Building Envelope business)*

Focused on Delivering Through the Cycle ...



Leading positions in attractive markets

*~75% North America; ~25% Europe
Integrated solutions strategy delivering*



Reduced cyclicality

*~50% from publicly funded
construction; ~50% RMI;
flexible cost base*



Strongest balance sheet in CRH history

*~1.1x Pro-forma
Net Debt / EBITDA*



Active portfolio management

*Narrower, deeper
& more focused*



Taking the lead in sustainable construction

*Industry leading circularity
& decarbonisation*



Experienced management team

*Proven track record of performance
& delivery through the cycle*



Appendices

Materials Volumes & Prices

YoY % Change	Americas Materials		Europe Materials	
	Volume	Price	Volume	Price
Aggregates	-1%	+9%	-3%	+11%
Asphalt	+10%	+15%	-7%	+14%
Cement	+1%	+11%	-7% ¹	+21%
RMC	-6%	+12%	+3%	+15%

¹ Europe Materials cement volumes +4% excluding the Philippines and Ukraine.



Group Components of Performance (Continuing Operations)

\$ million	Sales revenue	EBITDA	Operating profit	Profit on disposals	Finance costs (net)	Assoc. and JV PAT ¹	Pre-tax profit
H1 2021	13,167	1,821	1,025	100	(206)	10	929
Exchange effects	(490)	(51)	(25)	(1)	8	(1)	(19)
H1 2021 at 2022 rates	12,677	1,770	1,000	99	(198)	9	910
<i>Incremental impact in 2022 of:</i>							
- 2021/2022 acquisitions	808	217	148	-	(4)	-	144
- 2021/2022 divestments	(71)	(13)	(10)	(94)	7	1	(96)
- Organic	1,584	236	247	2	(2)	(2)	245
H1 2022	14,998	2,210	1,385	7	(197)	8	1,203

¹ CRH's share of after-tax results of joint ventures and associated undertakings.



Americas Materials

Analysis of change

\$ million	H1 2021	Exchange	Acquisitions	Divestments	Organic	H1 2022	% Change
Sales revenue	4,750	(6)	290	(52)	564	5,546	+17%
EBITDA	730	(1)	13	(12)	90	820	+12%
Operating profit	348	-	(30)	(10)	97	405	+16%
EBITDA/sales	15.4%					14.8%	
Operating profit/sales	7.3%					7.3%	



Building Products (Continuing Operations)

\$ million	Analysis of change					H1 2022	% Change
	H1 2021	Exchange	Acquisitions	Divestments	Organic		
Sales revenue	3,259	(67)	476	(4)	358	4,022	+23%
EBITDA	506	(1)	203	-	73	781	+54%
Operating profit	382	-	184	-	70	636	+66%
EBITDA/sales	15.5%					19.4%	
Operating profit/sales	11.7%					15.8%	

The table above excludes the trading performance of Building Envelope which, following its divestment, has been classified as a discontinued operation.



Europe Materials

Analysis of change

\$ million	Analysis of change					H1 2022	% Change
	H1 2021	Exchange	Acquisitions	Divestments	Organic		
Sales revenue	5,158	(417)	42	(15)	662	5,430	+5%
EBITDA	585	(49)	1	(1)	73	609	+4%
Operating profit	295	(25)	(1)	-	75	344	+17%
EBITDA/sales	11.3%					11.2%	
Operating profit/sales	5.7%					6.3%	



Summary Financial Performance

	YoY LFL Change		
	Sales	EBITDA	Margin
Americas Materials	+12%	+12%	+10bps
Building Products	+11%	+14%	+50bps
Europe Materials	+14%	+14%	-
Group	+12%	+13%	+10bps



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In order to utilise the “Safe Harbor” provisions of the United States Private Securities Litigation Reform Act of 1995, CRH public limited company (the “Company”), and its subsidiaries (collectively, “CRH” or the “Group”) are providing the following cautionary statement.

This document contains statements that are, or may be deemed to be forward-looking statements with respect to the financial condition, results of operations, business, viability and future performance of CRH and certain of the plans and objectives of CRH. These forward-looking statements may generally, but not always, be identified by the use of words such as “will”, “anticipates”, “should”, “could”, “would”, “targets”, “aims”, “may”, “continues”, “expects”, “is expected to”, “estimates”, “believes”, “intends” or similar expressions. These forward-looking statements include all matters that are not historical facts or matters of fact at the date of this document.

In particular, the following, among other statements, are all forward looking in nature: plans and expectations regarding demand outlook, economic stability and growth in CRH’s markets, construction activity levels, and governmental funding; plans and expectations regarding value creation and cash returns for shareholders, including expectations regarding dividends and share buybacks; statements regarding CRH’s competitive position; plans and expectations regarding the execution of or effectiveness of corporate strategy, commercial management and cost control; plans and expectations regarding CRH’s financial capacity, EBITDA, sales, profitability, balance sheet, cash generation, margins, capital expenditure, allocation and reallocation of capital, manufacturing capacity and acquisition pipeline and acquisition strategy, including the integration of acquisitions; expectations regarding interest rates, costs, inflation and price volatility, macroeconomic uncertainty, geopolitical tensions and weather patterns; and plans and expectations regarding carbon emissions reductions, CRH’s decarbonisation targets and its delivery and usage of sustainable solutions and products, including recycled materials.

By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that may or may not occur in the future and reflect the Company’s current expectations and assumptions as to such future events and circumstances that may not prove accurate.

A number of material factors could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, certain of which are beyond our control, and which include, among other factors: economic and financial conditions generally in various countries and regions where we operate; the pace of growth in the overall construction and building materials sector; demand for infrastructure, residential and non-residential construction in our geographic markets; increased competition and its impact on prices; increases in energy and/or raw materials costs; adverse changes to laws and regulations; approval or allocation of funding for infrastructure programmes; adverse political developments in various countries and regions, including the ongoing geopolitical conflict in Ukraine; failure to complete or successfully integrate acquisitions; the duration of the COVID-19 pandemic; weather conditions; and other factors discussed elsewhere in this presentation, as well those factors discussed under “Principal Risks and Uncertainties” in the Company’s 2022 interim results announcement on Form 6-K furnished to the US Securities and Exchange Commission (“SEC”) and under “Risk factors” in the Company’s 2021 Annual Report on Form 20-F as filed with the SEC.

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